

Message Text

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PAGE 01 ABU DH 01291 081042Z

ACTION PM-05

INFO OCT-01 NEA-11 ISO-00 CIAE-00 INR-10 NSAE-00

DODE-00 L-03 EB-08 COME-00 SP-02 /040 W

-----041201 081310Z /41

R 080857Z MAY 78

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC 7791

LIMITED OFFICIAL USE ABU DHABI 1291

E.O. 11652: N/A

TAGS: MASS, TC, US

SUBJECT: COMMERCIAL PRESENTATION ON AIR DEFENSE SYSTEM FOR UAE

1. EMBASSY RECEIVED MAY 4 TELEX FROM DONALD W. CALLENDER,
WESTINGHOUSE INTERNATIONAL DEFENSE AND PUBLIC SYSTEMS CORP.,
BALTIMORE, MD INDICATING HIS PLANS TO BE IN ABU DHABI MAY 24 AND
DESIRE TO MEET WITH EMBOFF AND WITH COMMANDER OF UAE AIR FORCE
TO DISCUSS UAE REQUIREMENT FOR AN AIR DEFENSE SYSTEM.

2. THIS IS FIRST WE HAVE HEARD OF WESTINGHOUSE INTENTIONS DISCUSS
SUCH A SYSTEM FOR UAE AND ASSUME THAT WESTINGHOUSE WOULD REQUIRE
FIRST OBTAIN ADVISORY OPINION FROM DEPARTMENT.

3. ACTION REQUESTED: IF WESTINGHOUSE HAS ALREADY RECEIVED
DEPARTMENT PERMISSION TO APPROACH UAE AIR FORCE ABOUT AN AIR
DEFENSE SYSTEM, PLEASE ADVISE AND PROVIDE OUTLINE OF WHAT SORT OF
SYSTEM COMPANY PROPOSING. IF ADVISORY OPINION PENDING OR NOT YET
REQUESTED, WOULD APPRECIATE APPROPRIATE DEPARTMENTAL OFFICER
CONTACTING MR. CALLENDAR TO PASS MESSAGE THAT EMBASSY WOULD
LIKE TO BE OF ASSISTANCE BUT MUST FIRST HAVE CONFIRMATION FROM
DEPARTMENT THAT WESTINGHOUSE HAS USG PERMISSION TO DISCUSS
AIR DEFENSE SYSTEM WITH UAE AUTHORITIES.

4. NOTE: CALLENDAR HAS ASKED IF EMBASSY COULD SET UP APPOINT-
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MENT FOR HIM WITH UAE AIR FORCE COMMANDER. IN LIGHT CURRENT
POLICY PRECLUDING EMBASSY FROM ASSISTING US COMPANY IN
CONDUCT OF ITS DISCUSSIONS EVEN FOR NON-LETHAL MILITARY ITEMS
(E.G., STATE 113740 PRECLUDING SUCH HELP TO LOCKHEED FOR C-130 SALE),
PLEASE INDICATE WHETHER EMBASSY ALLOWED TO ASSIST IN ARRANGING
SUCH APPOINTMENTS FOR US BUSINESSMEN.

DICKMAGW

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR DEFENSE, NEGOTIATIONS, MILITARY SALES, WARNING SYSTEMS
Control Number: n/a
Copy: SINGLE
Draft Date: 08 may 1978
Decapton Date: 01 jan 1960
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ABUDH01291
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780197-0406
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780585/aaaacubh.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6ef2b4a2-c288-dd11-92da-001cc4696bcc
Office: ACTION PM
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2767559
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL PRESENTATION ON AIR DEFENSE SYSTEM FOR UAE
TAGS: MASS, TC, US
To: STATE
Type: TE
vdkgvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/6ef2b4a2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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